#### MANAGEMENT'S DISCUSSION AND ANALYSIS

The following management's discussion and analysis ("MD&A") of financial condition and results of operations for Whitecap Resources Inc. (the "Company" or "Whitecap") is dated November 9, 2015 and should be read in conjunction with the Company's unaudited interim consolidated financial statements and related notes for the period ended September 30, 2015, as well as the audited annual consolidated financial statements and related notes for the year ended December 31, 2014. These unaudited consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS"), specifically International Accounting Standard ("IAS") 34, *Interim Financial Reporting*, in Canadian dollars, except where indicated otherwise. Accounting policies adopted by the Company are set out in the notes to the audited annual consolidated financial statements for the year ended December 31, 2014. Additional information respecting Whitecap is available on SEDAR at <a href="www.weap.ca">www.weap.ca</a>.

The interim consolidated financial statements of Whitecap have been prepared by management and approved by the Company's Board of Directors.

#### **DESCRIPTION OF BUSINESS**

Whitecap is engaged in the acquisition, development, optimization and production of crude oil and natural gas in western Canada. We are focused on providing sustainable monthly dividends and per share growth through a combination of accretive oil-based acquisitions and organic growth on existing and acquired assets.

# 2015 THIRD QUARTER FINANCIAL AND OPERATIONAL RESULTS Production

Whitecap's average production volumes and commodity splits were as follows:

	Three months ended		Nine months ended		
	Sep	otember 30,	Se	ptember 30,	
	2015	2014	2015	2014	
Crude oil (bbls/d)	28,653	22,160	27,575	19,463	
NGLs (bbls/d)	3,204	2,863	2,921	2,467	
Natural gas (Mcf/d)	59,781	59,498	60,485	52,648	
Total (boe/d)	41,821	34,940	40,577	30,705	
Production split (%)					
Crude oil and NGLs	76	72	75	71	
Natural gas	24	28	25	29	
Total	100	100	100	100	

Average production volumes increased 20 percent to 41,821 boe/d in the third quarter of 2015 from 34,940 boe/d in the third quarter of 2014. Year to date, production volumes increased 32 percent to 40,577 boe/d in 2015 from 30,705 boe/d in 2014. The increase is mainly attributed to strategic property and corporate acquisitions completed in 2014, the acquisition of Beaumont Energy Inc. ("Beaumont") in the second quarter of 2015 and the Company's successful execution of our development capital program partially offset by natural declines. Our crude oil and NGL weighting in the third quarter of 2015 has increased four percent to 76 percent compared to 72 percent in the third quarter of 2014.

#### **Petroleum and Natural Gas Sales**

A breakdown of petroleum and natural gas sales is as follows:

	Three mo	onths ended	Nine months ende		
	Se	otember 30,	September		
_(\$000s)	2015	2014	2015	2014	
Crude oil	136,987	190,783	416,611	514,697	
NGLs	3,395	12,628	12,125	34,909	
Natural gas	14,856	23,317	45,319	71,089	
Petroleum and natural gas sales	155,238	226,728	474,055	620,695	

Petroleum and natural gas sales in the third quarter of 2015 decreased 32 percent to \$155.2 million from \$226.7 million in the third quarter of 2014, a decrease of \$71.5 million. The decrease is due to \$116.1 million attributed to lower realized prices partially offset by \$44.6 million attributed to higher production volumes. Total revenues year to date decreased 24 percent to \$474.1 million from \$620.7 million, a decrease of \$146.6 million compared to the same period in 2014. The decrease is due to \$346.2 million attributed to lower realized prices partially offset by \$199.6 million attributed to higher production volumes.

During the fourth quarter of 2014, the Company completed a review of the presentation of petroleum and natural gas sales transactions and it was determined that certain transportation charges previously reported on a gross basis (sales are presented gross of transportation expense) are more appropriately reflected on a net basis (transportation expense is netted against petroleum and natural gas sales). Prior period comparative amounts have been reclassified to conform to the current period presentation. This resulted in an offsetting reduction to both petroleum and natural gas sales and transportation expense of \$4.3 million and \$10.9 million for the three and nine months ended September 30, 2014, respectively. This reclassification has a nil impact on both net income and cash flow from operations.

## **Benchmark and Realized Prices**

Average benchmark and realized prices are as follows:

	Three months ended		Nine months ende	
	Sep	tember 30,	September 30	
	2015	2014	2015	2014
Benchmark prices				
WTI (US\$/bbl) (1)	46.43	97.17	51.00	99.61
USD/CAD foreign exchange rate	1.31	1.09	1.26	1.09
WTI (C\$/bbl)	60.79	105.84	64.13	109.01
Edmonton Par (C\$/bbl)	56.17	96.98	58.53	100.74
AECO natural gas (\$/Mcf) (2)	2.90	4.02	2.77	4.81
Average realized prices (3)				
Crude oil (\$/bbl)	51.97	93.58	55.34	96.87
NGLs (\$/bbl)	11.52	47.94	15.21	51.83
Natural gas (\$/Mcf)	2.70	4.26	2.74	4.95
Combined (\$/boe)	40.35	70.53	42.79	74.05

#### Notes:

Whitecap's weighted average realized price prior to the impact of hedging activities was \$40.35 per boe for the third quarter of 2015, a 43 percent decrease compared to \$70.53 per boe for the third quarter of 2014. Year to date, Whitecap's weighted average realized price prior to the impact of hedging activities was \$42.79 per boe, a 42 percent decrease compared to \$74.05 per boe in the same period in 2014. Historically, Whitecap has received natural gas sales prices above AECO. During the third quarter of 2015, in response to third party gas pipeline restrictions, a larger percentage of Whitecap's natural gas production was transported on the Alliance gas pipeline and received sales prices below AECO resulting in a lower average realized gas price versus AECO.

US\$ WTI oil prices averaged \$46.43 per barrel in the third quarter of 2015, a decrease of 52 percent compared to \$97.17 per barrel in the same period in 2014. Global oil production and storage inventories still outweigh demand, which continues to put downward pressure on WTI and Brent crude oil prices.

The Edmonton light sweet crude price differential to WTI averaged US\$3.42 per barrel in the third quarter of 2015, an improvement of 57 percent compared to US\$7.93 per barrel for the same period in 2014. A declining WTI oil price, strong refinery utilization rates, and production shutdowns impacting synthetic crude oil supply supported stronger light oil differentials at Edmonton.

Growth in natural gas liquids inventories has slowed somewhat but North America product storage levels, especially propane, remain high. Edmonton NGL market prices continued to decline through the third

<sup>(1)</sup> WTI represents posting prices of West Texas Intermediate oil.

<sup>(2)</sup> Represents the AECO daily posting.

<sup>(3)</sup> Prior to the impact of hedging activities.

quarter of 2015. In particular, Edmonton propane prices have declined over 126 percent compared to the second guarter of 2015 as inventory levels increased and transportation bottlenecks remain.

The AECO daily spot price averaged \$2.90 per Mcf in the third quarter of 2015, a decrease of 28 percent compared to \$4.02 per Mcf for the same period in 2014. North American gas storage levels remain above the 5 year average.

# **Risk Management and Hedging Activities**

Whitecap maintains an ongoing risk management program to reduce the volatility of revenues in order to fund capital expenditures and provide a measure of stability to Whitecap dividends. The Company has the approval of the Board of Directors to hedge a forward position of 3 years and up to 75 percent of its most recent guarter's average daily production, net of royalties.

The Company realized a gain of \$37.3 million on its commodity risk management contracts in the third quarter of 2015. The unrealized loss is a result of the non-cash change in the mark-to-market values period over period.

	Three months ended		Nine mon	ths ended
	September 30.		Septe	ember 30,
Risk Management Contracts (\$000s)	2015	2014	2015	2014
Realized gain (loss) on commodity contracts	37,299	(9,720)	128,328	(52,395)
Unrealized loss on commodity contracts	(50,134)	59,190	(159,173)	25,604
Total loss on commodity contracts	(12,835)	49,470	(30,845)	(26,791)
Gain (loss) on interest rate contracts <sup>(1)</sup>	(1,981)	282	(11,685)	(4,988)
Total gain (loss) on risk management contracts	(14,816)	49,752	(42,530)	(31,779)

Note:

At September 30, 2015 the following risk management contracts were outstanding with a mark-to-market asset value of \$96.5 million and a mark-to-market liability value of \$76.8 million:

#### WTI Crude Oil Derivative Contracts (1)

Туре	Term	Volume (bbls/d)	Bought Call Price (US\$/bbl)	Sold Call Price (US\$/bbl)	Sold Put Price (US\$/bbl)	Average Swap Price (C\$/bbl)
Swap	2015 Oct - Dec	9,000				97.16
Swap	2016	4,000				97.71
Collar option	2015 Oct - Dec	6,000	78.00	87.32		
Sold put (2)	2016	6,000			50.00	
Sold put/call (2)	2017	3,000		85.83	60.00	
Sold put/call (2)	2018	3,000		85.83	60.00	

Note:

#### WTI Crude Oil Derivative Contracts With Locked In Premium

		Volume	Average Swap
Туре	Term	(bbls/d)	Price (C\$/bbl) (1)
Swap	2015 Oct – Dec	2,000	98.13
Swap	2015 Oct – 2016 Dec	500	100.10
Swap	2016	3,000	98.47
Swap	2015 Oct – Dec	(2,000)	68.80
Swap	2015 Oct – 2016 Dec	(500)	74.25
Swap	2016	(3,000)	69.50

Note:

<sup>(1)</sup> The gain (loss) on interest rate risk management contracts are included in interest and financing expense.

<sup>(1)</sup> Prices reported are the weighted average prices for the period.

Whitecap optimized its previous 6,000 bbls/d sold puts with an average strike price of US\$66.68/bbl in 2016 by lowering the strike price to US\$50.00/bbl and concurrently sold 2017 and 2018 put and call options with strike prices of US\$60.00/bbl and US\$85.83/bbl respectively. The optimization was completed on a costless basis.

<sup>(1)</sup> Prices reported are the weighted average prices for the period.

#### WTI Crude Oil Differential Derivative Contracts

		Volume	Average Swap		
Туре	Term	(bbls/d)	Basis	Price (C\$/bbl)	(1)
Swap	2015 Oct – Dec	5,050	MSW	5.57	(2)
Swap	2015 Nov – Dec	1,050	MSW	4.65	(2)
Swap	2016 Jan – Jun	3,100	MSW	5.23	(2)
Swap	2016	7,050	MSW	6.21	(2)

Notes:

#### Natural Gas Derivative Contracts

		Volume	Average Swap
Type	Term	(GJ/d)	Price (\$/GJ) (1)
Swap	2015 Oct	5,000	2.88
Swap	2015 Oct- Dec	25,000	3.39
Swap	2016	7,500	3.59

Note:

#### **Power Derivative Contracts**

		Volume	Fixed Rate
Type	Term	(MWh's)	(\$/MWh) <sup>(1)</sup>
Swap	2015 Oct – Dec	15,458	44.75
Swap	2016	57,096	46.84
Swap	2017	35,040	45.01

Note:

## **Interest Rate Contracts**

			Amount	Fixed Rate	
Type	Term		(\$000s)	(%)	Index
Swap	03-Oct-13	03-Oct-18	200,000	2.45	CDOR
Swap	01-May-14	01-May-19	200,000	1.97	CDOR
Swap	02-Mar-15	02-Mar-17	100,000	0.75	CDOR

# Foreign exchange contracts

		Monthly Notional	
Туре	Term	Amount (\$000s)	USD/CAD (1)
Monthly average rate forward	2016	US\$6.0 million	1.2711
Monthly average rate forward	2017	US\$5.0 million	1.2580
Monthly average rate forward	2018 Jan - Jun	US\$6.0 million	1.2436

Note:

<sup>(1)</sup> Bank of Canada monthly average noon day rate settlement.

		Monthly Notional			Conditional	
Туре	Term	Amount (\$000s)	Floor	Ceiling	Ceiling	(1)(2)
Average rate variable collar	2016	US\$8.0 million	1.2475	1.3111	1.2622	
Average rate variable collar	2017	US\$11.0 million	1.2482	1.3188	1.2614	
Average rate variable collar	2018 Jan - Jun	US\$3.0 million	1.2593	1.3685	1.2782	

Note:

<sup>(1)</sup> Prices reported are the weighted average prices for the period.

<sup>(2)</sup> MSW contracts were executed in USD and converted to CAD through a foreign exchange contract.

<sup>(1)</sup> Prices reported are the weighted average prices for the period.

<sup>(1)</sup> Prices reported are the weighted average prices for the period.

<sup>(1)</sup> Bank of Canada monthly average noon day rate settlement.

<sup>(2)</sup> If the USD/CAD average monthly rate settles above the ceiling rate the settlement amount is based on the conditional ceiling.

#### Contracts entered into subsequent to September 30, 2015

#### WTI Crude Oil Differential Derivative Contracts

		Volume		Average Swap
Туре	Term	(bbl/d)	Basis	Price (C\$/bbl) (1)
Swap	2016 Jul – Dec	1,050	MSW	4.60
Swap	2016	1,000	MSW	4.72
Swap	2016	2,000	MSW	4.84 <sup>(2)</sup>

#### Notes:

## Royalties

	Three months ended		Nine months ended	
	Septe	ember 30,	Sep	otember 30,
(\$000s, except per boe amounts)	2015	2014	2015	2014
Royalties	19,873	31,469	61,981	83,188
As a % of petroleum and natural gas sales	13	14	13	13
\$ per boe	5.17	9.79	5.60	9.92

Royalties as a percentage of sales in 2015 were consistent with the same periods in 2014. Whitecap's royalty rate in 2015 was impacted by a reduction in benchmark prices on crown royalty formulas, the Beaumont acquisition of Saskatchewan Viking properties which have lower royalty rates, the high netback Nisku production at Elnora which has a higher royalty rate and existing wells coming off royalty holidays. Whitecap pays royalties to the provincial governments and landowners in Alberta, Saskatchewan and British Columbia. Each province has separate royalty regimes which impact Whitecap's overall corporate royalty rate.

## **Operating Expenses**

	Three mor	nths ended	Nine months ended		
	September 30,		September 30,		
(\$000s, except per boe amounts)	2015	2014	2015	2014	
Operating expenses	36,655	37,834	109,725	92,313	
\$ per boe	9.53	11.77	9.91	11.01	

Operating expenses in the third quarter of 2015 decreased 19 percent to \$9.53 per boe compared to \$11.77 per boe in the same period in 2014. Year to date, operating costs decreased ten percent to \$9.91 per boe compared to \$11.01 per boe for the same period in 2014. The decrease in operating expenses per boe is primarily attributed to cost reductions achieved with the successful integration of properties acquired in 2014 and cost reduction initiatives across all core operating areas.

#### **Transportation Expenses**

	Three months ended September 30,		Nine months ended September 30,	
(\$000s, except per boe amounts)	2015	2014	2015	2014
Transportation expenses	5,772	5,481	17,430	13,044
\$ per boe	1.50	1.70	1.57	1.56

Transportation expenses in the third quarter of 2015 decreased 12 percent to \$1.50 per boe compared to \$1.70 per boe in the third quarter of 2014. Year to date, transportation costs of \$1.57 per boe were consistent with \$1.56 per boe for the same period in 2014. The decrease in transportation expenses on a per boe basis in the third quarter is primarily attributed to cost reduction initiatives across all core operating areas.

<sup>(1)</sup> Prices reported are the weighted average prices for the period.

<sup>(2)</sup> MSW contracts were executed in USD and converted to CAD through a foreign exchange contract.

#### **Operating Netbacks**

The components of operating netbacks are shown below:

	Three months ended		Nine months ende	
	Sep	tember 30,	Sep	tember 30,
Netbacks (\$/boe)	2015	2014	2015	2014
Petroleum and natural gas sales	40.35	70.53	42.79	74.05
Royalties	(5.17)	(9.79)	(5.60)	(9.92)
Operating expenses	(9.53)	(11.77)	(9.91)	(11.01)
Transportation expenses	(1.50)	(1.70)	(1.57)	(1.56)
Operating netbacks prior to hedging	24.15	47.27	25.71	51.56
Realized hedging gain (loss)	9.69	(3.02)	11.58	(6.25)
Operating netbacks <sup>(1)</sup>	33.84	44.25	37.29	45.31

Note:

In the third quarter of 2015, the operating netback decreased 24 percent to \$33.84 per boe compared to \$44.25 per boe for the third quarter of 2014. Year to date, operating netbacks decreased 18 percent to \$37.29 per boe compared to \$45.31 per boe for the same period in 2014. The decrease on a per boe basis was due to lower average realized pricing, partially offset by lower royalties, operating expenses, transportation expenses and realized hedging gains.

#### General and Administrative ("G&A")

	Three months ended		Nine months ended	
	Sep	September 30,		ptember 30,
(\$000s, except per boe amounts)	2015	2014	2015	2014
G&A	6,545	5,849	21,303	16,987
Capitalized	(1,121)	(1,032)	(5,106)	(4,410)
G&A expense	5,424	4,817	16,197	12,577
\$ per boe	1.41	1.50	1.46	1.50

G&A expense in the third quarter of 2015 decreased six percent to \$1.41 per boe compared to \$1.50 per boe in the third quarter of 2014. Year to date, G&A expense decreased three percent to \$1.46 per boe compared to \$1.50 per boe for the same period in 2014. The decrease on a per boe basis was due to higher production volumes more than offsetting the absolute increase in G&A expense.

## **Share-based and Option-based Awards**

	Three mo	onths ended	Nine months ended	
	Sep	otember 30,	Se	ptember 30,
(\$000s, except per boe amounts)	2015	2014	2015	2014
Stock-based compensation	6,496	3,621	27,750	8,827
Capitalized stock-based compensation	(2,130)	(1,823)	(9,758)	(4,038)
Stock-based compensation expense	4,366	1,798	17,992	4,789
\$ per boe	1.13	0.56	1.62	0.57

In the third quarter of 2015 and year to date, the Company recorded stock-based compensation of \$6.5 million and \$27.8 million respectively, with the offsetting amounts recorded in contributed surplus. The increase compared to the same periods in 2014 is due to an increase in the expected payout multiplier associated with the performance awards as well as additional grants under the Award Incentive Plan, partially offset by the decrease in expense associated with the stock option plan.

#### Award Incentive Plan

The Company implemented an Award Incentive Plan effective April 30, 2013. The Award Incentive Plan has time-based awards and performance awards which may be granted to the directors, officers and employees of the Company. The maximum number of common shares issuable under the plan shall not at any time exceed 6.5% of the total common shares outstanding less the aggregate number of common

<sup>(1)</sup> Operating netback is a non-GAAP measure, which is defined under the Non-GAAP Measures section of this MD&A.

shares reserved for issuance pursuant to outstanding stock options. All share awards vest three years from date of grant.

Each time-based award may entitle the holder to be issued the number of common shares designated in the time-based award (plus dividend equivalents) with such common shares to be issued three years from the date of grant. Certain awards have been granted with a performance multiplier. This multiplier, ranging from zero to two, will be applied at exercise and is dependent on the performance of the Company relative to pre-defined corporate performance measures set by the Board of Directors for the associated period.

A forfeiture rate is estimated on the grant date and is adjusted to reflect the actual number of shares that vest. Awards are measured at fair value on the date of grant, and the resulting stock-based compensation expense is recognized on a straight-line basis over the vesting period. Upon the exercise of the awards, the associated amount in contributed surplus is recorded as an increase to share capital.

As at September 30, 2015, the Company had 4.5 million awards outstanding.

## Stock Options

As at September 30, 2015, the Company had 0.7 million stock options outstanding. The stock options have a weighted average exercise price of \$7.10 per option. Stock-based compensation expense is the amortization over the vesting period of the fair value of stock options granted to employees, consultants and directors of the Company. Stock options granted under the stock option plan have a term of four years to expiry.

Since the adoption of the new Award Incentive Plan in 2013 there have been no further stock options granted and the remaining outstanding options will be either exercised or forfeited.

#### **Transaction Costs**

	Three mo	Three months ended		Nine months ended	
	Sep	tember 30,	Sept	tember 30,	
_(\$000s)	2015	2014	2015	2014	
Total transaction costs	10	596	314	1,860	

Transaction costs are the incremental costs incurred related to an acquisition, such as finder's fees, advisory, legal and other professional fees. Transaction costs incurred in 2015 are mainly attributable to costs incurred for the acquisition of Beaumont.

#### **Interest and Financing Expenses**

	Three months ended September 30,		Nine months ended September 30,	
(\$000s, except per boe amounts)	2015	2014	2015	2014
Interest and financing expense	9,579	6,821	34,434	22,075
Unrealized gain (loss) on interest rate contracts	(846)	1,236	(8,100)	(2,583)
	8,733	8,057	26,334	19,492
\$ per boe	2.27	2.51	2.38	2.33

During the third quarter of 2015 and year to date, interest and finance expense excluding the unrealized amounts increased eight percent and 35 percent respectively compared to the same periods in 2014. The increase is primarily due to higher levels of bank debt from our development capital program and acquisitions, the cost of which exceeded funds flow, partially offset by lower interest rates in 2015. On a per boe basis, interest and financing expenses excluding the unrealized amounts for the three and nine months ended September 30, 2015 are consistent with the same periods in 2014.

#### **Depletion, Depreciation, Amortization and Impairment**

	Three months ended		Nine months ended	
	Septe	ember 30,	Sept	ember 30,
(\$000s, except per boe amounts)	2015	2014	2015	2014
Depletion, Depreciation, Amortization and Impairment	567,623	70,502	725,962	183,930
Impairment	482,261	-	482,261	
Depletion, Depreciation, & Amortization ("DD&A")	85,362	70,502	243,701	183,930
\$ per boe, before impairment	22.19	21.93	22.00	21.94

The DD&A rate will fluctuate from one period to the next depending on the amount and type of capital spending and the amount of reserves added. The depletion rate is calculated on proved and probable oil and natural gas reserves, taking into account the future development costs to produce the reserves.

As at September 30, 2015, the Company determined that the carrying amounts of the Southwest Alberta ("SWAB"), Pembina and Saskatchewan CGUs of \$967.0 million, \$665.7 million and \$1,261.3 million, respectively exceeded their fair value less costs of disposal of \$692.4 million, \$622.5 million and \$1,223.2 million, respectively. The full amounts of the impairment were attributed to PP&E and, as a result, a total impairment loss of \$355.9 million was recorded in depletion, depreciation, amortization and impairment expense. In addition, the Company determined that the corporate carrying amount t of \$3,498.5 million exceeded the recoverable amount of \$3,372.1 million. The full amount of the impairment was attributed to goodwill and, as a result, an impairment loss of \$126.4 million was recorded in depletion, depreciation, amortization and impairment expense. The impairment in 2015 was a result of lower forecast benchmark commodity prices at September 30, 2015 compared to December 31, 2014.

## **Exploration and Evaluation Asset Expiries**

During the three and nine months ended September 30, 2015, \$0.1 million and \$3.6 million respectively of costs associated with expired mineral leases were recognized as an expense compared to the prior period of \$1.5 million and \$9.0 million respectively. The Company added \$1.5 million and \$6.5 million of undeveloped land in the three and nine months ended September 30, 2015, respectively, as a result of property acquisitions completed in the periods. The Company also added \$1.7 million of undeveloped land in the nine months ended September 30, 2015 as part of the Beaumont acquisition.

#### **Taxes**

The Company has a deferred income tax recovery of \$136.5 million and \$122.9 million for the three and nine months ended September 30, 2015, respectively, compared to a deferred income tax expense of \$28.0 million and \$42.2 million for the respective periods in 2014. The deferred income tax recovery in the three and nine months ended September 30, 2015 is primarily due to a \$96.1 million deferred income tax recovery recognized as a result of the \$355.9 million impairment of PP&E in the third quarter of 2015. Effective July 1, 2015, the Alberta corporate income tax rate was increased from 10 percent to 12 percent. As a result of the rate change, Whitecap recognized \$13.0 million in deferred income tax expense in the consolidated statement of comprehensive income for the three and nine months ended September 30, 2015.

The following gross deductions are available for deferred income tax purposes:

Undepreciated capital cost       478,185       310,2         Canadian development expense       548,722       467,3         Canadian exploration expense       70         Canadian oil and gas property expense       1,067,015       1,042,2         Non-capital loss carry forward       820,031       843,1         Share issue costs       41,952       60,2		September 30,	December 31,
Canadian development expense       548,722       467,3         Canadian exploration expense       70         Canadian oil and gas property expense       1,067,015       1,042,2         Non-capital loss carry forward       820,031       843,1         Share issue costs       41,952       60,2	(\$000s)	2015	2014
Canadian exploration expense70Canadian oil and gas property expense1,067,0151,042,2Non-capital loss carry forward820,031843,1Share issue costs41,95260,2	Undepreciated capital cost	478,185	310,254
Canadian oil and gas property expense1,067,0151,042,2Non-capital loss carry forward820,031843,1Share issue costs41,95260,2	Canadian development expense	548,722	467,336
Non-capital loss carry forward         820,031         843,1           Share issue costs         41,952         60,2	Canadian exploration expense	70	-
Share issue costs         41,952         60,2	Canadian oil and gas property expense	1,067,015	1,042,200
	Non-capital loss carry forward	820,031	843,199
7-1-1	Share issue costs	41,952	60,246
1 otal 2,955,975 2,723,2	Total	2,955,975	2,723,235

#### **Net Gain on Asset Dispositions**

During the three and nine months ended September 30, 2015, the Company recognized a net loss of \$3.0 million and a net gain of \$13.7 million on the disposition of non-core assets. The net gain is equal to the difference between the consideration received and the net book value of the assets disposed of by Whitecap.

#### **Gain on Acquisition of Private Companies**

As part of the acquisition of two private companies, the Company recognized a gain of \$162.3 million for the nine months ended September 30, 2014. The gain represents the excess of the \$269.4 million total identifiable net assets acquired over the \$107.1 million cash consideration paid.

#### **Net Income (Loss)**

During for the third quarter of 2015, net loss was \$375.6 million compared to net income of \$87.4 million for the third quarter of 2014. The decrease of \$463.0 million is primarily due to \$497.1 million higher depletion, depreciation, amortization and impairment, which included a \$482.3 million impairment of PP&E and goodwill, \$71.5 million lower petroleum and natural gas sales and \$62.3 million related to risk management contracts. The decrease was partially offset by a \$164.5 million change in deferred income taxes and \$3.4 million in other net changes. Year to date 2015, net loss was \$413.6 million compared to net income of \$287.0 million for the same period in 2014. The year to date decrease of \$700.6 million is primarily due to \$542.0 million higher depletion, depreciation, amortization and impairment, which included a \$482.3 million impairment of PP&E and goodwill, a \$162.3 million gain on acquisition of private companies recognized in 2014, \$146.6 million lower petroleum and natural gas sales and \$36.0 million in other net changes. The decrease was partially offset by a \$165.1 million change in deferred income taxes and \$21.2 million lower royalties. The factors causing these changes are discussed in the preceding sections.

## **Funds Flow and Payout Ratios**

Funds flow, basic payout ratio and total payout ratio are non-GAAP measures. Funds flow represents cash flow from operating activities adjusted for changes in non-cash working capital, transaction costs and settlement of decommissioning liabilities. Basic payout ratio is calculated as cash dividends divided by funds flow. Total payout ratio is calculated as cash dividends declared plus development capital, divided by funds flow. The Company considers these to be key measures of performance and indicators of sustainability.

The following table reconciles cash flow from operating activities (a GAAP measure) to funds flow (a non-GAAP measure):

,	Three months ended		Nine months ended	
	Se	ptember 30,	Se	ptember 30,
(\$000s)	2015	2014	2015	2014
Cash flow from operating activities	125,840	81,900	390,236	311,372
Changes in non-cash working capital	(10,146)	45,746	(20,595)	32,920
Settlement of decommissioning liabilities	376	1,108	761	1,534
Transaction costs	10	596	314	1,860
Funds flow	116,080	129,350	370,716	347,686
Cash dividends declared	56,014	46,066	156,736	122,069
Development capital	50,573	93,347	172,456	275,692
Basic payout ratio (%)	48	36	42	35
Total payout ratio (%)	92	108	89	114
Funds flow per share (1)	0.39	0.53	1.33	1.55
Cash dividends declared per share (1)	0.19	0.19	0.56	0.54

Note:

Dividends are only declared once they are approved by the Company's Board of Directors. The Board of Directors review Whitecap's ability to pay a dividend on a monthly basis.

<sup>(1)</sup> Cash dividends declared per share and funds flow per share are non-GAAP measures, which are defined under the Non-GAAP Measures section of this MD&A.

Cash flow from operating activities for the three months and nine months ended September 30, 2015 were \$125.8 million and \$390.2 million respectively compared to the three months and nine months ended September 30, 2014 of \$81.9 million and \$311.4 million. The increase in cash flow from operations in the third quarter and year to date compared to the same periods of 2014 are primarily attributed to an increase in cash inflows related to changes in non-cash working capital items.

Funds flow for the three months and nine months ended September 30, 2015 were \$116.1 million and \$370.7 million respectively compared to \$129.4 million and \$347.7 million respectively for the same periods in 2014. The decrease in funds flow in the third quarter of 2015 are primarily attributed to a lower operating netback, partially offset by the Company's growth in production volumes. The increases in funds flow year to date are primarily attributed to the Company's growth in production volumes, partially offset by a lower operating netback.

## **Capital Expenditures**

	Three mor	nths ended	Nine months ended		
	Sept	tember 30,	September 30,		
(\$000s)	2015	2014	2015	2014	
Land and lease	52	642	686	1,625	
Geological and geophysical	75	116	279	574	
Drilling and completions	42,101	81,222	128,677	232,252	
Investment in facilities	7,224	10,335	37,708	36,831	
Capitalized administration	1,121	1,032	5,106	4,410	
Development capital	50,573	93,347	172,456	275,692	
Office and other	41	92	250	548	
Property acquisitions	86,474	14,673	157,881	815,069	
Property dispositions	(12,856)	(51,059)	(26,324)	(169,291)	
Corporate acquisitions	-	-	579,906	397,482	
Total capital expenditures	124,232	57,053	884,169	1,319,500	

For the three and nine months ended September 30, 2015, development capital totaled \$50.6 million and \$172.5 with 98 percent and 96 percent spent on drilling, completions and facilities respectively.

Whitecap drilled 47 (42.1 net) wells in the third quarter of 2015 with a 100% success rate, including 39 (37.3 net) horizontal Viking oil wells in west central Saskatchewan, 6 (2.8 net) horizontal Cardium oil wells in Pembina and 2 (2.0 net) Dunvegan wells in northwest Alberta and British Columbia.

#### **Net Property Acquisitions**

In the third quarter of 2015, the Company closed the acquisition of certain strategic light oil assets located primarily in Whitecap's Boundary Lake core area. Taking into consideration customary closing adjustments, Whitecap paid \$81.3 million on closing of the acquisition. The Company also disposed of non-core assets in Willesden Green for total consideration of \$8.0 million

In the second quarter of 2015, the Company disposed of non-core assets in Ferrier and Willesden Green for total consideration of \$26.7 million. The Company also acquired an increased working interest in certain Pembina assets for total consideration of \$9.6 million.

On January 6, 2015, the Company closed the acquisition of certain strategic light oil assets in Whitecap's Deep Basin core area. Taking into consideration customary closing adjustments, Whitecap paid \$57.6 million on closing of the acquisition.

#### **Corporate Acquisition**

On May 1, 2015, the Company closed the acquisition of Beaumont by acquiring all of the issued and outstanding common shares of Beaumont for \$7.3 million in cash, the issuance of 36.3 million Whitecap common shares and the assumption of Beaumont's debt. Through the acquisition, Whitecap acquired high netback, light oil-weighted Viking properties located in the Kerrobert area of west central Saskatchewan.

## **Decommissioning Liability**

At September 30, 2015, the Company recorded decommissioning liabilities of \$410.4 million for future abandonment and reclamation of the Company's properties. Estimates are based on both operational knowledge of the properties and updated industry guidance provided by the Alberta Energy Regulator ("AER") and the Saskatchewan Ministry of the Economy. The estimates are reviewed quarterly and adjusted as new information regarding the liability is determined.

## **Capital Resources and Liquidity**

#### **Credit Facility**

As at September 30, 2015, the Company had a \$1.2 billion credit facility with a syndicate of Canadian banks. The credit facility consists of a \$750 million revolving production facility, a \$50 million revolving operating facility and a \$400 million term loan facility. At the end of the revolving period, being April 30, 2016, the extendible revolving credit facility converts into a 366-day term loan if not renewed. The revolving facilities may be extended for a further 364-day revolving period upon the request of Whitecap, subject to approval by the banks. The credit facility provides that advances may be made by way of direct advances, banker's acceptances or letters of credit/guarantees. The credit facility bears interest at the bank's prime lending or bankers' acceptance rates plus applicable margins. The applicable margin charged by the bank is dependent upon the Company's debt to earnings before interest, taxes, depreciation and amortization "EBITDA" ratio for the most recent quarter. The bankers' acceptances bear interest at the applicable banker's acceptance rate plus an explicit stamping fee based upon the Company's Debt to EBITDA ratio. The credit facilities are secured by a fixed and floating charge debenture on the assets of the Company. The first \$200 million term loan facility matures on October 3, 2018 and has an effective interest rate of 5.3%. The second \$200 million term loan facility matures on May 1, 2019 and has an effective interest rate of 4.7%.

The credit facility has two financial covenants, whereby the Company's ratio of Debt to EBITDA shall not exceed 4.0:1.0 and the ratio of EBITDA/interest expense shall not be less than 3.5:1.0. The EBITDA used in the covenant calculation is adjusted for non-cash items, transaction costs and extraordinary and non-recurring items. The debt used in the covenant calculation shall include bank indebtedness, letters of credit, and distributions declared. As of September 30, 2015, the Company was compliant with all covenants provided for in the lending agreement. The next review is scheduled on or before April 30, 2016.

#### Eauitv

On May 1, 2015, as part of the Beaumont acquisition, approximately 36.3 million Whitecap shares were issued to Beaumont's shareholders. The common shares issued were valued using the share price of Whitecap on May 1, 2015 of \$14.79 per share.

On April 9, 2015, the Company closed a bought deal public financing of approximately 8.1 million subscription receipts at a price of \$13.50 per subscription receipt for gross proceeds of approximately \$110 million which was used to partially fund the acquisition of Beaumont. Each subscription receipt was converted to one common share on May 1, 2015.

On September 11, 2014 the Company closed a bought deal public financing of approximately 7.6 million subscription receipts at a price of \$16.55 per subscription receipt for gross proceeds of approximately \$125 million which was used to partially fund the acquisition of a controlling interest in a premier conventional Nisku light sweet oil pool at Elnora, Alberta. Each subscription receipt was converted to one common share on October 1, 2014.

On April 8, 2014, the Company closed a bought deal public financing of approximately 44.6 million subscription receipts at a price of \$11.20 per subscription receipt for gross proceeds of approximately \$500 million to partially fund the acquisition of certain strategic light oil assets focused primarily in Whitecap's Pembina Cardium / West Central core area, as well as at Boundary Lake in northeast B.C. Each subscription receipt was converted into one common share on May 1, 2014.

On January 6, 2014, as part of the acquisition of Home Quarter Resources Ltd. ("Home Quarter"), approximately 27.5 million Whitecap shares were issued to Home Quarter's shareholders as part of the

transaction. The common shares issued were valued using the share price of Whitecap on January 6, 2014 of \$12.57 per share.

The Company is authorized to issue an unlimited number of common shares. As at November 9, 2015 there were 298.9 million common shares, 0.7 million stock options and 4.5 million share awards outstanding.

## Liquidity

The Company generally relies on operating cash flows, equity issuances and its credit facility to fund its capital requirements, dividend payments and provide liquidity. From time to time, the Company accesses capital markets to meet its additional financing needs and to maintain flexibility in funding its capital programs. Future liquidity depends primarily on funds flow, existing credit facilities and the ability to access debt and equity markets. All repayments on the revolving production and operating facilities are due at the term maturity date. Repayment on the term loan facility is due on the term loan maturity date. As none of the facilities mature within the next year, the liabilities are considered to be non-current. The Company generates positive operating cash flow. At September 30, 2015, the Company had \$416.6 million of unutilized credit to cover any working capital deficiencies. The Company believes that it is well positioned to take advantage of its internally developed opportunities funded through available credit facilities combined with anticipated funds flow. Present sources of capital are currently anticipated to be sufficient to satisfy the Company's capital program and dividend payments for the 2015 fiscal year.

# **Contractual Obligations**

Whitecap has contractual obligations in the normal course of business which may include purchase of assets and services, operating agreements, transportation commitments, sales commitments, royalty obligations, lease rental obligations and employee agreements. These obligations are of a recurring, consistent nature and impact Whitecap's cash flows in an ongoing manner. The Company is committed to future payments under the following agreements:

(\$000s)	2015	2016	2017	2018+	Total
Operating lease - office building	2,271	8,415	7,730	65,002	83,418
Transportation agreements	5,010	21,820	18,362	34,795	79,987
Total	7,281	30,235	26,092	99,797	163,405

# **Related Party Transactions**

As at September 30, 2015, \$1.2 million in loans to certain employees to finance the purchase of Whitecap common shares through the facilities of the Toronto Stock Exchange were outstanding. The loans are non-interest bearing and are repayable by December 31, 2016.

The Company has retained the law firm of Burnet, Duckworth and Palmer LLP ("BDP") to provide Whitecap with legal services. A director of Whitecap is a partner of this firm. During the three and nine months ended September 30, 2015, the Company incurred \$0.1 million and \$0.5 million for legal fees and disbursements, respectively (\$1.9 million and \$2.3 million for the three and nine months ended September 30, 2014, respectively). These amounts have been recorded at the amounts that have been agreed upon by the two parties. The Company expects to retain the services of BDP from time to time. As of September 30, 2015 a payable balance of nil (\$0.4 million – September 30, 2014) was outstanding.

## **Changes in Accounting Policies Including Initial Adoption**

There were no changes that had a material effect on the reported loss or net assets of the Company.

## Standards issued but not yet effective

The Company has reviewed new and revised accounting pronouncements listed below that have been issued, but are not yet effective. There are no other standards or interpretations issued, but not yet adopted, that are anticipated to have a material effect on the reported loss or net assets of the Company.

# IFRS 9 Financial Instruments ("IFRS 9") (2013 & 2014)

IFRS 9 (2013) significantly revises the existing hedge accounting guidance in IAS 39 *Financial Instruments:* Recognition and Measurement and is intended to align hedging with an entity's risk management strategies. IFRS 9 (2014) incorporates a further amendment to classification categories for financial assets, and

includes a new impairment model. IFRS 9 (2013 & 2014) are effective for annual periods beginning on or after January 1, 2018. Whitecap is currently evaluating the impact of the standards on the Company's consolidated financial statements.

## IFRS 15 Revenue from Contracts with Customers ("IFRS 15")

IFRS 15 was issued in May 2014 and replaces IAS 18 *Revenue*, IAS 11 *Construction Contracts* and related interpretations. The standard is required to be adopted either retrospectively or using a modified transaction approach for fiscal years beginning on or after January 1, 2018 with earlier adoption permitted. Whitecap is currently evaluating the impact of the standard on the Company's consolidated financial statements.

## **Off Balance Sheet Arrangements**

The Company does not have any special purpose entities nor is it party to any arrangements that would be excluded from the balance sheet.

# **Critical Accounting Estimates**

Whitecap's financial and operating results may incorporate certain estimates including:

- estimated revenues, royalties and operating expenses on production as at a specific reporting date but for which actual revenues and expenses have not yet been received;
- estimated capital expenditures on projects that are in progress;
- estimated depletion, depreciation and accretion that are based on estimates of oil and gas reserves
  that the Company expects to recover in the future, commodity prices, estimated future salvage
  values and estimated future capital costs;
- estimated fair values of derivative contracts that are subject to fluctuation depending upon the underlying commodity prices and foreign exchange rates;
- estimated value of decommissioning liabilities that are dependent upon estimates of future costs, timing of expenditures and the risk-free rate;
- estimated income and other tax liabilities requiring interpretation of complex laws and regulations.
   All tax filings are subject to audit and potential reassessment after the lapse of considerable time;
- estimated stock-based compensation expense using the Black-Scholes option pricing model;
- estimated fair value of business combinations and goodwill requires management to make assumptions and estimates about future events. The assumptions and estimates with respect to determining the fair value of PP&E and E&E assets acquired generally require the most judgment and include estimates of reserves acquired, forecast benchmark commodity prices and discount rates; and
- estimated recoverable amounts are based on estimated proved plus probable reserves, production rates, oil and gas prices, future costs, discount rates and other relevant assumptions.

The Company has hired individuals and consultants who have the skills required to make such estimates and ensures that individuals or departments with the most knowledge of the activity are responsible for the estimates. Further, past estimates are reviewed and compared to actual results, and actual results are compared to budgets in order to make more informed decisions on future estimates.

#### **Business Risks**

Whitecap's exploration and production activities are concentrated in the Western Canadian Sedimentary Basin, where activity is highly competitive and includes a variety of different-sized companies. Whitecap is subject to a number of risks that are also common to other organizations involved in the oil and gas industry. Such risks include finding and developing oil and gas reserves at economic costs, estimating amounts of recoverable reserves, production of oil and gas in commercial quantities, marketability of oil and gas produced, fluctuations in commodity prices, stock market volatility, debt service which may limit timing or amount of dividends as well as market price of shares, financial and liquidity risks and environmental and safety risks.

In order to reduce exploration risk, Whitecap employs or contracts highly qualified and motivated professionals who have demonstrated the ability to generate quality proprietary geological and geophysical prospects.

Whitecap has retained an independent engineering consulting firm that assists the Company in evaluating recoverable amounts of oil and gas reserves. Values of recoverable reserves are based on a number of variable factors and assumptions such as commodity prices, projected production, future production costs and government regulations. Such estimates may vary from actual results.

The Company mitigates its risk related to producing hydrocarbons through the utilization of current technology and information systems. In addition, Whitecap strives to operate the majority of its prospects, thereby maintaining operational control. When the Company does not operate, it relies on its partners in jointly-owned properties to maintain operational control.

Whitecap is exposed to market risk to the extent that the demand for oil and gas produced by the Company exists within Canada and the United States. External factors beyond the Company's control may affect the marketability of oil and gas produced. These factors include commodity prices and variations in the Canada—United States currency exchange rate, which in turn responds to economic and political circumstances throughout the world. Oil prices are affected by worldwide supply and demand fundamentals while natural gas prices are affected by North American supply and demand fundamentals. Whitecap uses futures and options contracts to hedge its exposure to the potential adverse impact of commodity price volatility. The primary objective of the risk management program is to provide a measure of stability to Whitecap dividends and its capital development program.

Exploration and production for oil and gas is capital intensive. In addition to funds flow, the Company accesses the equity markets as a source of new capital. In addition, Whitecap utilizes bank financing to support ongoing capital investments, which exposes the Company to fluctuations in interest rates on its bank debt. Funds flow also fluctuate with changing commodity prices. Equity and debt capital are subject to market conditions and availability may increase or decrease from time to time.

#### **Environmental Risks**

Oil and gas exploration and production can involve environmental risks such as litigation, physical and regulatory risks. Physical risks include the pollution of the environment and destruction of natural habitat, as well as safety risks such as personal injury. The Company works hard to understand the sensitivities of the environments in which it operates and its responsibilities from the beginning to the end. It also strives to identify the potential environmental impacts of its new projects in the planning stage and during operations. The Company conducts its operations with high standards in order to protect the environment, its employees and consultants, and the general public. Whitecap maintains current insurance coverage for comprehensive and general liability as well as limited pollution liability. The amount and terms of this insurance are reviewed on an ongoing basis and adjusted as necessary to reflect current corporate requirements, as well as industry standards and government regulations. Without such insurance, and if the Company becomes subject to environmental liabilities, the payment of such liabilities could reduce or eliminate its available funds or could exceed the funds the Company has available and result in financial distress.

#### **Summary of Quarterly Results**

		2015			20	14		2013
(\$000s, except as noted)	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4
Financial								
Petroleum and	155,238	186,178	132,639	194,994	226,728	215,850	178,117	119,970
natural gas sales								
Funds flow (1)	116,080	144,703	109,933	139,089	129,350	117,429	100,907	66,640
Basic (\$/share)	0.39	0.51	0.43	0.55	0.53	0.51	0.51	0.39
Diluted (\$/share)	0.38	0.50	0.43	0.54	0.52	0.51	0.50	0.39
Net income (loss)	(375,640)	(8,583)	(29,403)	166,116	87,440	195,045	4,540	(1,469)
Basic (\$/share)	(1.26)	(0.03)	(0.12)	0.66	0.36	0.85	0.02	(0.01)
Diluted (\$/share)	(1.26)	(0.03)	(0.12)	0.65	0.35	0.84	0.02	(0.01)
Development capital expenditures	50,573	45,868	76,015	48,144	93,347	51,764	130,581	21,988
Net property acquisitions	73,618	2,272	55,667	31,531	(36,386)	678,056	4,108	53,817
Corporate acquisitions	-	579,906	-	205,209	-	=	397,482	-
Total assets	4,146,874	4,580,146	3,894,916	3,869,293	3,565,076	3,434,995	2,657,471	2,052,829
Net debt (1)	842,234	774,825	867,148	798,290	676,000	752,882	470,794	401,177
Common shares outstanding (000s)	298,866	298,599	253,595	253,476	245,751	245,316	199,970	172,292
Dividends declared (\$/share)	0.19	0.19	0.19	0.19	0.19	0.18	0.17	0.16
Operational								
Average daily production								
Crude oil (bbls/d)	28,653	28,416	25,623	24,752	22,160	19,516	16,653	12,585
NGLs (bbls/d)	3,204	2,865	2,689	2,979	2,863	2,328	2,203	2,159
Natural gas (Mcf/d)	59,781	61,441	60,237	59,580	59,498	52,384	45,913	43,902
Total (boe/d)	41,821	41,521	38,351	37,661	34,940	30,574	26,508	22,061

Note:

In the past eight consecutive quarters, Whitecap has been able to consistently increase its production volumes through the efficient execution of its capital program as well as completing strategic acquisitions in its core areas. Over the past eight quarters, while production volumes have consistently increased, fluctuations in realized commodity prices have impacted the Company's petroleum and natural gas sales and funds flow. Net income has fluctuated due to changes in funds flow and unrealized derivative gains and losses which fluctuate with the changes in forward commodity prices. Capital expenditures have fluctuated over time as a result of the timing of acquisitions and our development capital expenditures.

The following outlines the significant events over the past eight quarters:

In the third quarter of 2015, the Company acquired strategic light oil assets located in its Boundary Lake core area for total consideration of \$81.3 million and disposed of non-core assets in Willesden Green for total consideration of \$8.0 million. Additionally, as a result of lower forecast benchmark commodity prices at September 30, 2015 compared to December 31, 2014, the Company recognized impairments of \$482.3 million, of which \$355.9 million and \$126.4 million were attributed to PP&E and goodwill respectively.

In the second quarter of 2015, the Company closed the acquisition of Beaumont by acquiring all of the issued and outstanding common shares of Beaumont for \$7.3 million in cash, the issuance of 36.3 million Whitecap common shares and the assumption of Beaumont's debt. Through the acquisition, Whitecap acquired high netback, light oil-weighted Viking properties located in the Kerrobert area of west central Saskatchewan. The purchase price was partially funded through the issuance of approximately 8.1 million subscription receipts at a price of \$13.50 per subscription receipt for gross proceeds of approximately \$110 million in the second quarter of 2015. Each subscription receipt was converted to one common share on closing of the acquisition.

<sup>(1)</sup> Funds flow and net debt do not have a standardized meaning under GAAP. Refer to non-GAAP measures in this MD&A.

In the first quarter of 2015, the Company acquired strategic light oil assets located in its Deep Basin core area for total consideration of \$57.6 million. In addition, the Company's credit facility was increased to \$1.2 billion from the previous \$1.0 billion.

In the fourth quarter of 2014, the Company acquired a controlling interest in a conventional Nisku light sweet oil pool at Elnora, Alberta for total consideration of \$277.2 million. The purchase price was partially funded through the issuance of approximately 7.6 million subscription receipts at a price of \$16.55 per subscription receipt for gross proceeds of approximately \$125 million in the third quarter of 2014. Each subscription receipt was converted to one common share on closing of the acquisition.

In the second quarter of 2014, the Company acquired strategic light oil assets in northwest Alberta and British Columbia for cash consideration of \$683.0 million. Concurrent with the closing of the acquisition, the Company's credit facility was increased to \$1.0 billion from the previous \$600 million.

In the first quarter of 2014, the Company closed the acquisition of Home Quarter, a private company with assets primarily focused in the Viking formation in Saskatchewan for consideration of approximately \$346.1 million. The Company acquired all of the issued and outstanding common shares of Home Quarter through the issuance of 27.5 million Whitecap common shares and the assumption of Home Quarter's working capital surplus of approximately \$3.0 million.

In the fourth quarter of 2013, the Company acquired Cardium light oil assets in its core Garrington operated area and a working interest consolidation of its Eagle Lake Viking unit for total consideration of \$90 million and disposed of non-core properties for \$36 million.

#### INTERNAL CONTROLS UPDATE

Whitecap is required to comply with National Instrument 52-109 Certification of Disclosure on Issuers' Annual and Interim Filings ("NI 52-109"). NI 52-109 requires that Whitecap disclose in its interim MD&A any material weaknesses in Whitecap's internal control over financial and/or any changes in Whitecap's internal control over financial reporting that occurred during the period that have materially affected, or are reasonably likely to materially affect Whitecap's internal controls over financial reporting. Whitecap confirms that no material weaknesses or such changes were identified in Whitecap's internal controls over financial reporting during the third quarter of 2015.

#### **NON-GAAP MEASURES**

This MD&A includes non-GAAP measures as further described herein. These non-GAAP measures do not have a standardized meaning prescribed by International Financial Reporting Standards ("IFRS or, alternatively, "GAAP") and therefore may not be comparable with the calculation of similar measures by other companies.

"Funds flow" represents cash flow from operating activities adjusted for changes in non-cash working capital, transaction costs and settlement of decommissioning liabilities.

"Funds flow per share" represents funds flow divided by the basic weighted average shares outstanding in the period. Management considers funds flow and funds flow per share to be key measures as they demonstrate Whitecap's ability to generate the cash necessary to pay dividends, repay debt, fund decommissioning liabilities and make capital investments. Management believes that by excluding the temporary impact of changes in non-cash operating working capital, funds flow provides a useful measure of Whitecap's ability to generate cash that is not subject to short-term movements in non-cash operating working capital. Refer to the "Funds flow and Payout Ratios" section of this report for the reconciliation of cash flow from operating activities to funds flow.

"Operating netbacks" are determined by deducting royalties, production expenses and transportation and selling expenses from oil and gas revenue. Operating netbacks are per boe measures used in operational and capital allocation decisions.

"Cash dividends per share" represents cash dividends declared per share by Whitecap.

"Basic payout ratio" is calculated as cash dividends declared divided by funds flow.

"Total payout ratio" is calculated as cash dividends declared plus development capital, divided by funds flow

"Net debt" is calculated as bank debt plus working capital surplus or deficit adjusted for risk management contracts.

The following table reconciles bank debt (a GAAP measure) to net debt (a non-GAAP measure):

	September 30,	December 31,
(\$000s)	2015	2014
Bank debt	783,419	756,564
Current liabilities	161,147	145,998
Current assets	(174,924)	(243,637)
Risk management contracts	72,592	139,365
Net debt	842,234	798,290

#### **BOE PRESENTATION**

Boe means barrel of oil equivalent. All boe conversions in this MD&A are derived by converting gas to oil at the ratio of six thousand cubic feet ("Mcf") of natural gas to one barrel ("Bbl") of oil. Boe may be misleading, particularly if used in isolation. A Boe conversion rate of 1 Bbl : 6 Mcf is based on an energy equivalency conversion method primarily applicable at the burner tip and does not represent a value equivalency at the wellhead. Given that the value ratio of oil compared to natural gas based on currently prevailing prices is significantly different than the energy equivalency ratio of 1 Bbl : 6 Mcf, utilizing a conversion ratio of 1 Bbl : 6 Mcf may be misleading as an indication of value.

## FORWARD-LOOKING INFORMATION AND STATEMENTS

Certain statements contained in this MD&A constitute forward-looking statements and are based on Whitecap's beliefs and assumptions based on information available at the time the assumption was made. By its nature, such forward-looking information involves known and unknown risks, uncertainties and other factors that may cause actual results or events to differ materially from those anticipated in such forward-looking statements. The Company believes the expectations reflected in those forward-looking statements are reasonable but no assurance can be given that these expectations will prove to be correct and such forward-looking statements should not be unduly relied upon.

This MD&A contains certain forward-looking information and statements within the meaning of applicable securities laws. The use of any of the words "expect", "anticipate", "continue", "estimate", "objective", "ongoing", "may", "will", "project", "believe", "measure", "stability", "depends", "could", "sustainability" and similar expressions are intended to identify forward-looking information or statements. In particular, but without limiting the foregoing, this MD&A contains forward-looking information and statements pertaining to the following: Whitecap's future plans and focus, including its plans to provide sustainable monthly dividends and per share growth; future oil and natural gas prices and differentials; Whitecap's commodity risk management program and the benefits to be obtained therefrom; the amount of future decommissioning liabilities; future liquidity and financial capacity; sources of funding the Company's capital program and dividends; future dividends and dividend policy; future costs, expenses and royalty rates; and Whitecap's ability to fund its current capital program and dividend payments for the remainder of the year, future taxes payable by Whitecap, and Whitecap's tax pools.

The forward-looking information and statements contained in this MD&A reflect several material factors and expectations and assumptions of Whitecap including, without limitation: that Whitecap will continue to conduct its operations in a manner consistent with past operations; the general continuance or improvement in current industry conditions; the continuance of existing (and in certain circumstances, the implementation of proposed) tax, royalty and regulatory regimes; the accuracy of the estimates of Whitecap's reserve and resource volumes; the impact of increasing competition; the general stability of the economic and political environment in which Whitecap operates; the ability of Whitecap to obtain qualified staff, equipment and services in a timely and cost efficient manner; drilling results; the ability of the operator of the projects which the Company has an interest in to operate in a safe, efficient and effective manner; field production and decline rates; the ability to reduce operating costs; the ability to replace and expand oil and natural gas

reserves through acquisition, development or exploration; the timing and costs of pipeline, storage and facility construction and expansion; the ability of the Company to secure adequate product transportation; future petroleum and natural gas prices; currency, exchange and interest rates; the continued availability of adequate debt and equity financing and cash flow to fund Whitecap's planned expenditures; and the ability to maintain dividends. Whitecap believes the material factors, expectations and assumptions reflected in the forward-looking information and statements are reasonable but no assurance can be given that these factors, expectations and assumptions will prove to be correct.

The forward-looking information and statements included in this MD&A are not guarantees of future performance and should not be unduly relied upon. Such information and statements involve known and unknown risks, uncertainties and other factors that may cause actual results or events to differ materially from those anticipated in such forward-looking information or statements including, without limitation: changes in commodity prices; changes in the demand for or supply of Whitecap's products; unanticipated operating results or production declines; changes in tax or environmental laws, royalty rates or other regulatory matters; changes in Whitecap's development plans or by third party operators of Whitecap's properties; competition from other producers; inability to retain drilling rigs and other services; incorrect assessment of the value of acquisitions; failure to realize the anticipated benefits of acquisitions; delays resulting from or inability to obtain require regulatory approvals; increased debt levels or debt service requirements; inaccurate estimation of Whitecap's oil and gas reserve and resource volumes; limited, unfavorable or a lack of access to capital markets; increased costs; a lack of adequate insurance coverage; the impact of competitors; and certain other risks detailed from time to time in Whitecap's public disclosure documents (including, without limitation, those risks identified in this MD&A) and may be accessed through the SEDAR website (www.sedar.com).

The forward-looking information and statements contained in this MD&A speak only as of the date of this MD&A, and Whitecap does not assume any obligation to publicly update or revise them to reflect new events or circumstances, except as may be required pursuant to applicable laws.